

Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



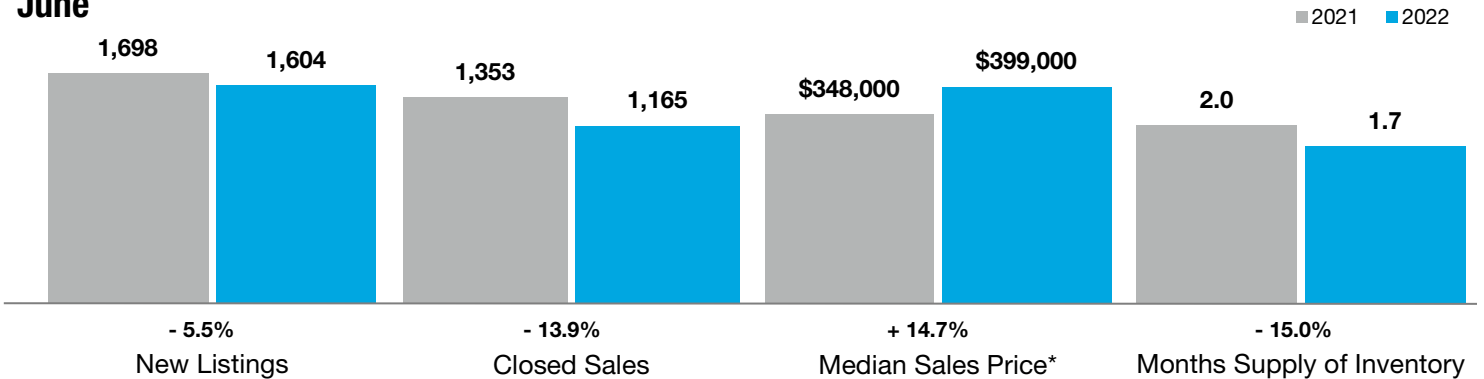
Asheville Region

Includes Buncombe, Burke, Haywood, Henderson, Jackson, Madison, McDowell, Mitchell, Polk, Rutherford, Swain, Transylvania and Yancey Counties

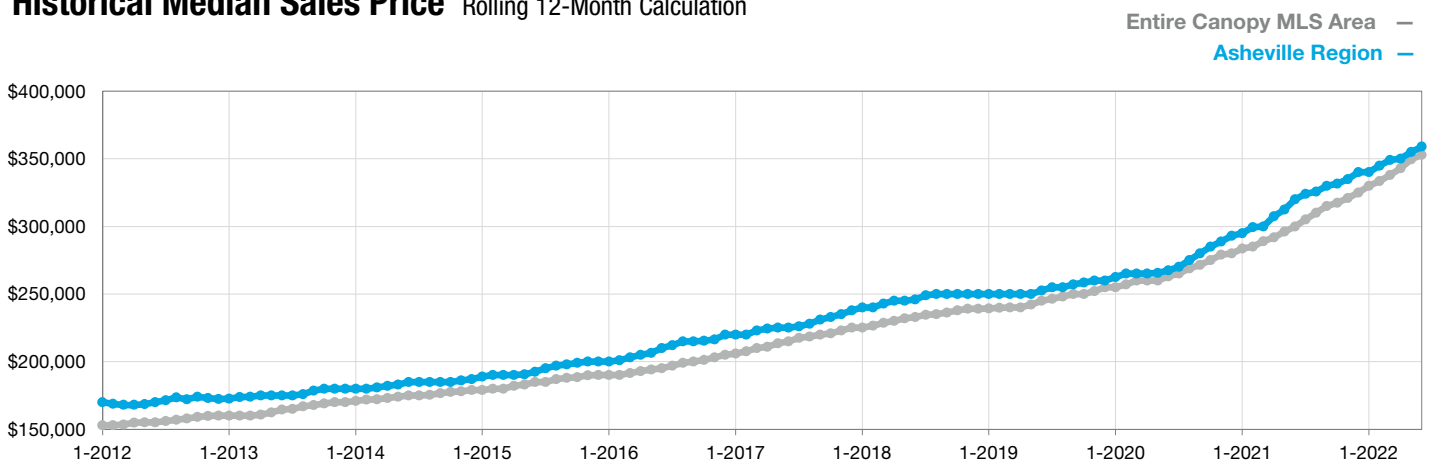
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	1,698	1,604	- 5.5%	8,001	7,617	- 4.8%
Pending Sales	1,236	1,178	- 4.7%	7,238	6,418	- 11.3%
Closed Sales	1,353	1,165	- 13.9%	6,688	6,153	- 8.0%
Median Sales Price*	\$348,000	\$399,000	+ 14.7%	\$327,000	\$375,000	+ 14.7%
Average Sales Price*	\$425,909	\$498,611	+ 17.1%	\$402,983	\$457,179	+ 13.4%
Percent of Original List Price Received*	99.4%	100.5%	+ 1.1%	97.7%	99.5%	+ 1.8%
List to Close	85	74	- 12.9%	101	85	- 15.8%
Days on Market Until Sale	33	21	- 36.4%	48	30	- 37.5%
Cumulative Days on Market Until Sale	37	21	- 43.2%	54	32	- 40.7%
Average List Price	\$446,197	\$537,732	+ 20.5%	\$444,610	\$510,198	+ 14.8%
Inventory of Homes for Sale	2,404	1,960	- 18.5%	--	--	--
Months Supply of Inventory	2.0	1.7	- 15.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



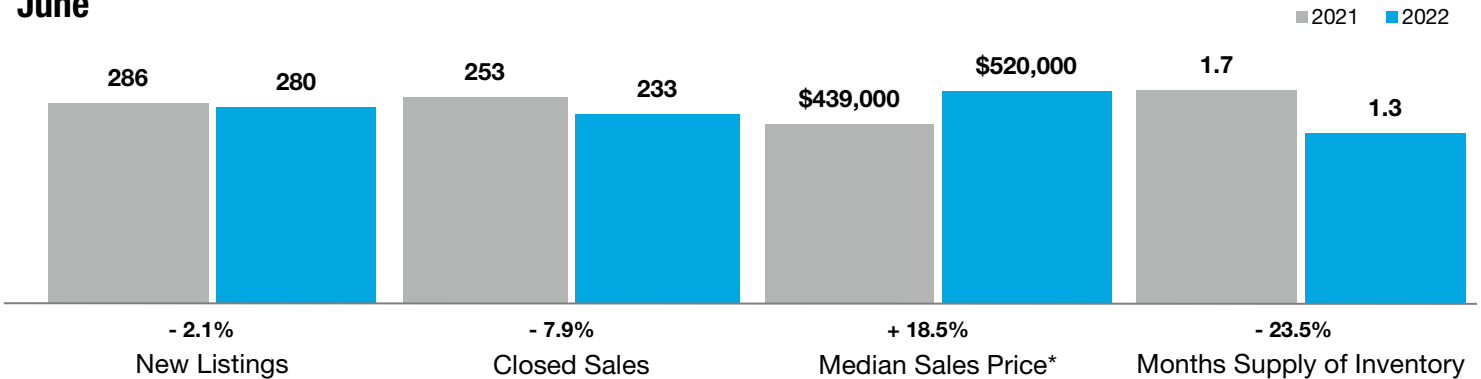
City of Asheville

North Carolina

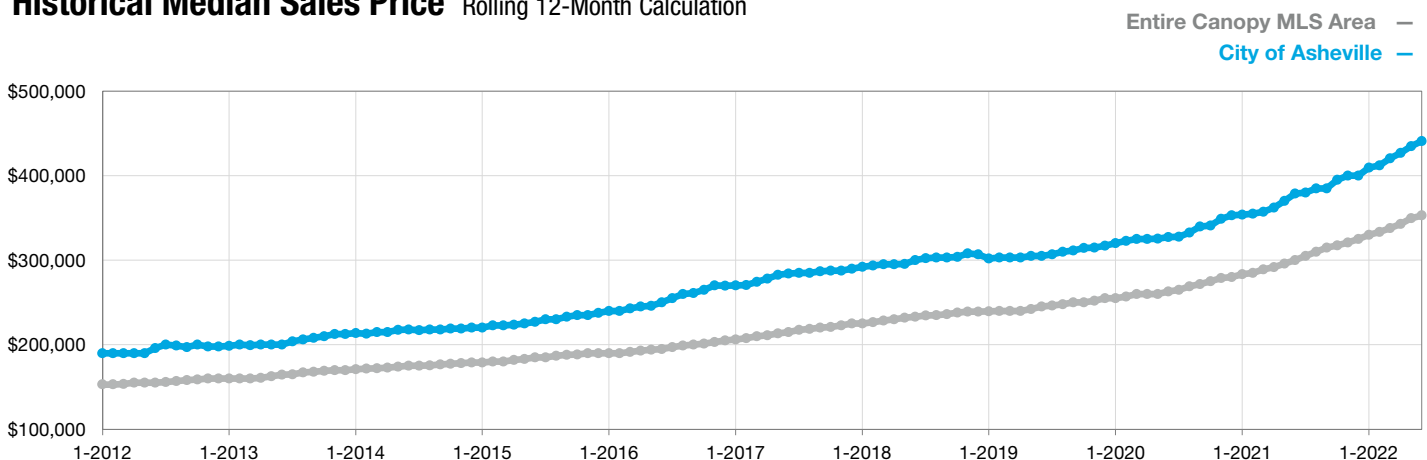
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	286	280	- 2.1%	1,496	1,281	- 14.4%
Pending Sales	212	198	- 6.6%	1,396	1,103	- 21.0%
Closed Sales	253	233	- 7.9%	1,293	1,097	- 15.2%
Median Sales Price*	\$439,000	\$520,000	+ 18.5%	\$385,000	\$474,000	+ 23.1%
Average Sales Price*	\$521,603	\$653,875	+ 25.4%	\$500,993	\$601,981	+ 20.2%
Percent of Original List Price Received*	100.8%	102.0%	+ 1.2%	98.8%	101.2%	+ 2.4%
List to Close	86	64	- 25.6%	95	79	- 16.8%
Days on Market Until Sale	37	14	- 62.2%	44	28	- 36.4%
Cumulative Days on Market Until Sale	39	15	- 61.5%	49	29	- 40.8%
Average List Price	\$576,111	\$659,161	+ 14.4%	\$585,633	\$649,981	+ 11.0%
Inventory of Homes for Sale	387	272	- 29.7%	--	--	--
Months Supply of Inventory	1.7	1.3	- 23.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



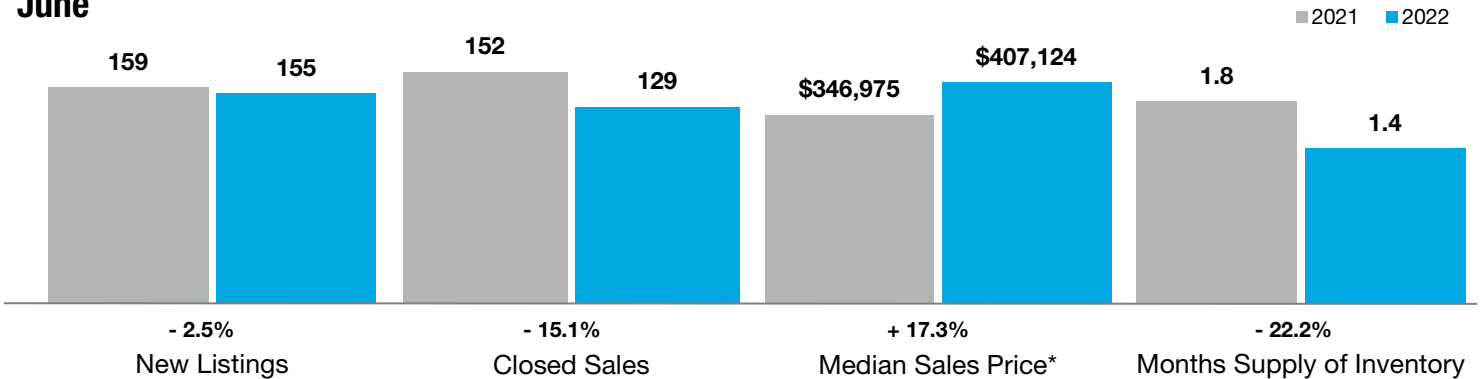
City of Hendersonville

North Carolina

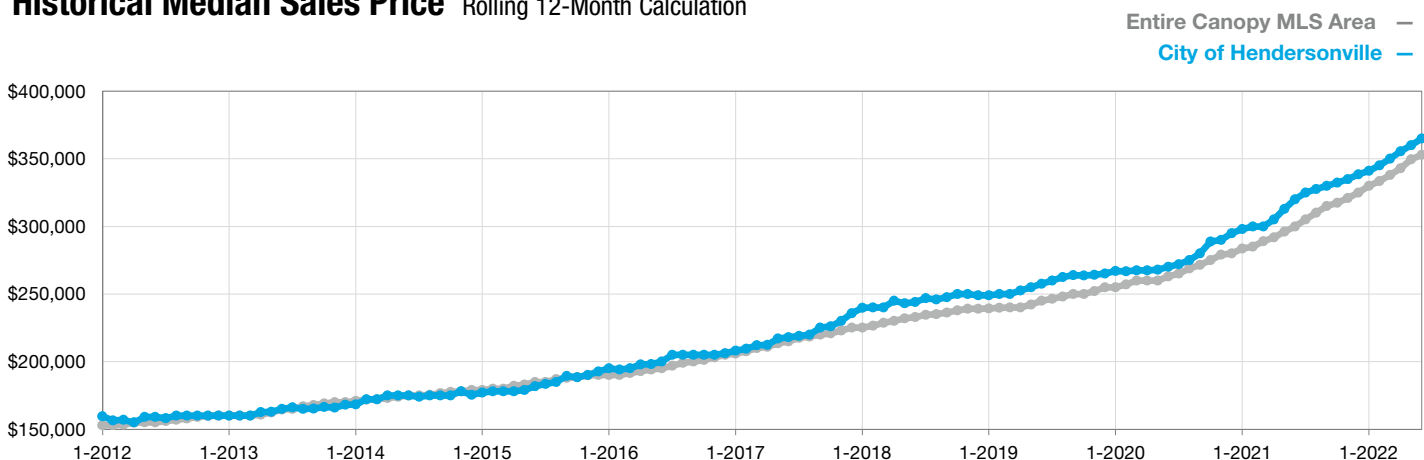
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	159	155	- 2.5%	863	751	- 13.0%
Pending Sales	122	117	- 4.1%	787	655	- 16.8%
Closed Sales	152	129	- 15.1%	712	650	- 8.7%
Median Sales Price*	\$346,975	\$407,124	+ 17.3%	\$326,900	\$380,500	+ 16.4%
Average Sales Price*	\$403,507	\$458,188	+ 13.6%	\$378,060	\$437,492	+ 15.7%
Percent of Original List Price Received*	100.3%	101.3%	+ 1.0%	98.8%	101.4%	+ 2.6%
List to Close	71	61	- 14.1%	89	77	- 13.5%
Days on Market Until Sale	22	14	- 36.4%	39	21	- 46.2%
Cumulative Days on Market Until Sale	30	15	- 50.0%	47	23	- 51.1%
Average List Price	\$471,436	\$443,261	- 6.0%	\$403,876	\$468,055	+ 15.9%
Inventory of Homes for Sale	228	162	- 28.9%	--	--	--
Months Supply of Inventory	1.8	1.4	- 22.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



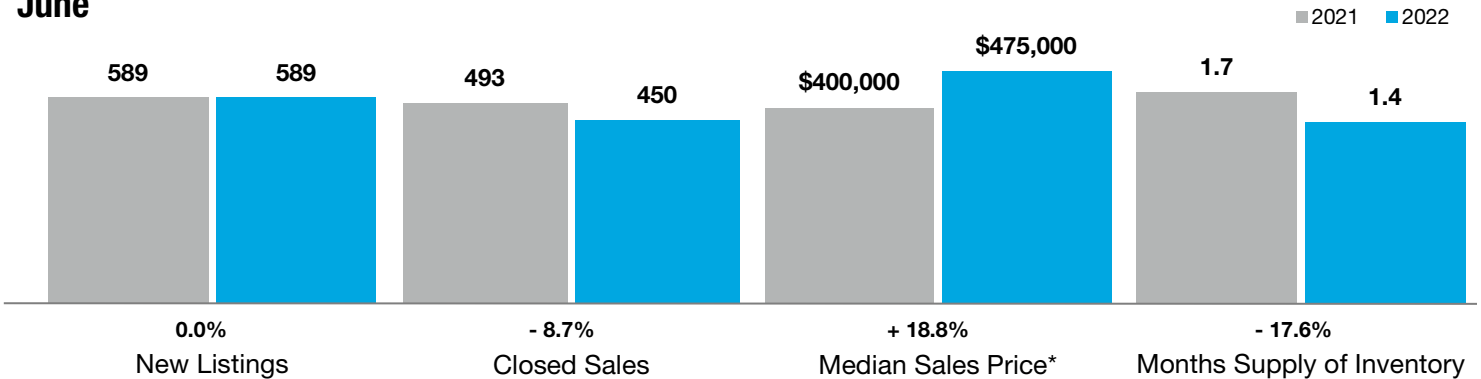
Buncombe County

North Carolina

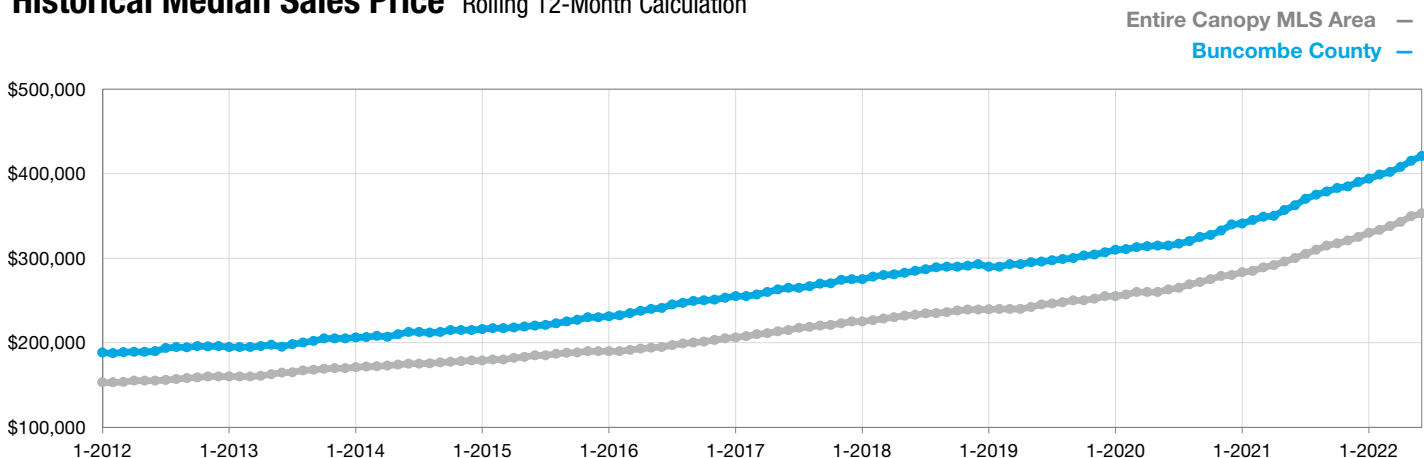
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	589	589	0.0%	2,887	2,721	- 5.7%
Pending Sales	453	440	- 2.9%	2,671	2,356	- 11.8%
Closed Sales	493	450	- 8.7%	2,459	2,234	- 9.2%
Median Sales Price*	\$400,000	\$475,000	+ 18.8%	\$377,000	\$440,000	+ 16.7%
Average Sales Price*	\$504,395	\$596,722	+ 18.3%	\$482,204	\$557,262	+ 15.6%
Percent of Original List Price Received*	100.3%	102.2%	+ 1.9%	98.8%	100.7%	+ 1.9%
List to Close	86	75	- 12.8%	97	85	- 12.4%
Days on Market Until Sale	33	16	- 51.5%	43	28	- 34.9%
Cumulative Days on Market Until Sale	35	17	- 51.4%	48	28	- 41.7%
Average List Price	\$532,855	\$609,542	+ 14.4%	\$538,422	\$602,835	+ 12.0%
Inventory of Homes for Sale	752	594	- 21.0%	--	--	--
Months Supply of Inventory	1.7	1.4	- 17.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



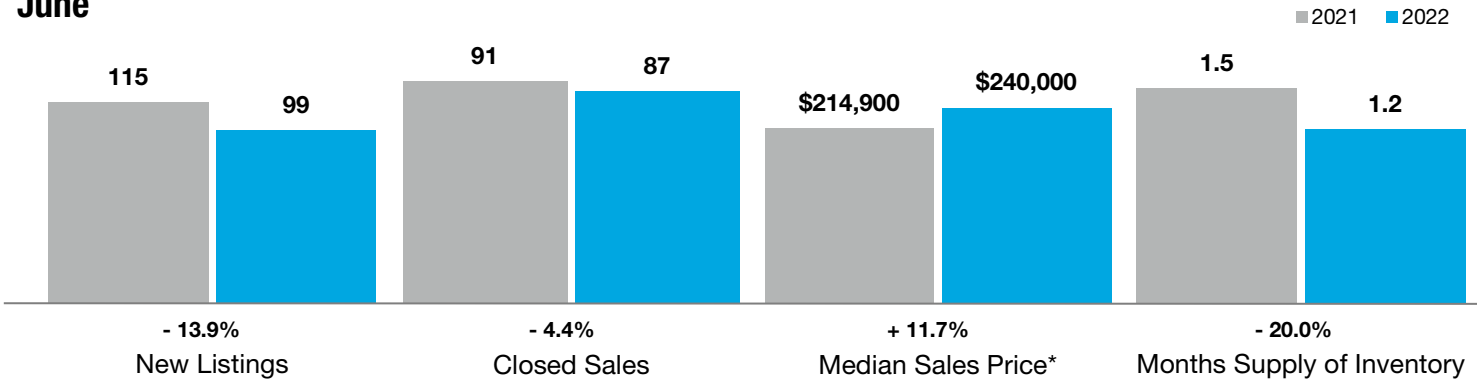
Burke County

North Carolina

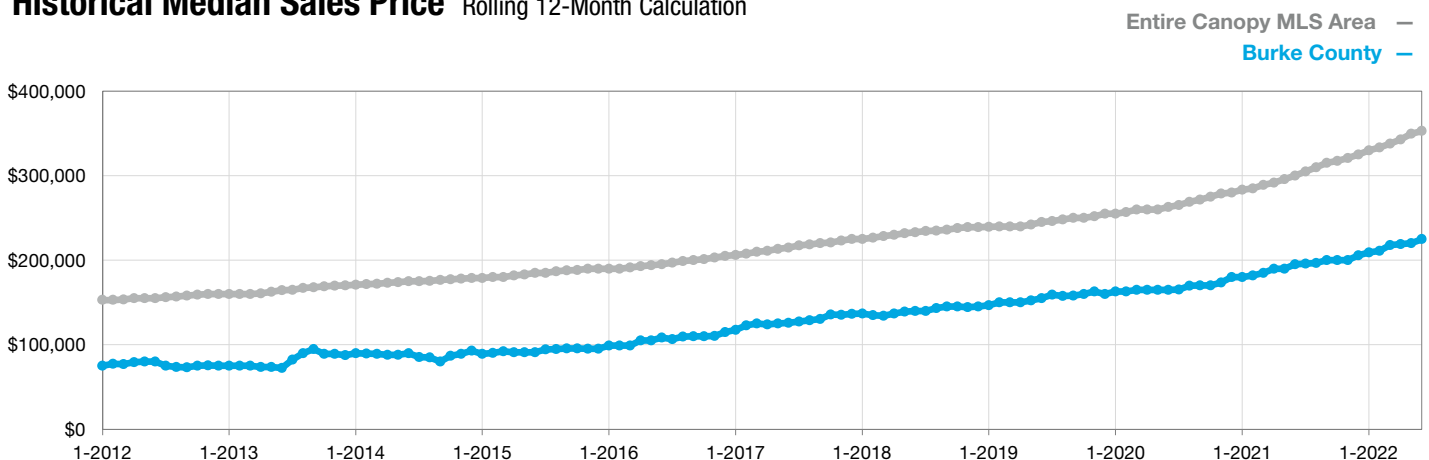
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	115	99	- 13.9%	531	524	- 1.3%
Pending Sales	98	73	- 25.5%	499	479	- 4.0%
Closed Sales	91	87	- 4.4%	455	484	+ 6.4%
Median Sales Price*	\$214,900	\$240,000	+ 11.7%	\$195,250	\$228,500	+ 17.0%
Average Sales Price*	\$259,900	\$296,934	+ 14.2%	\$235,981	\$271,574	+ 15.1%
Percent of Original List Price Received*	100.4%	100.5%	+ 0.1%	98.4%	98.8%	+ 0.4%
List to Close	66	75	+ 13.6%	78	81	+ 3.8%
Days on Market Until Sale	21	23	+ 9.5%	29	29	0.0%
Cumulative Days on Market Until Sale	21	23	+ 9.5%	33	28	- 15.2%
Average List Price	\$286,550	\$340,646	+ 18.9%	\$259,805	\$303,200	+ 16.7%
Inventory of Homes for Sale	115	100	- 13.0%	--	--	--
Months Supply of Inventory	1.5	1.2	- 20.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



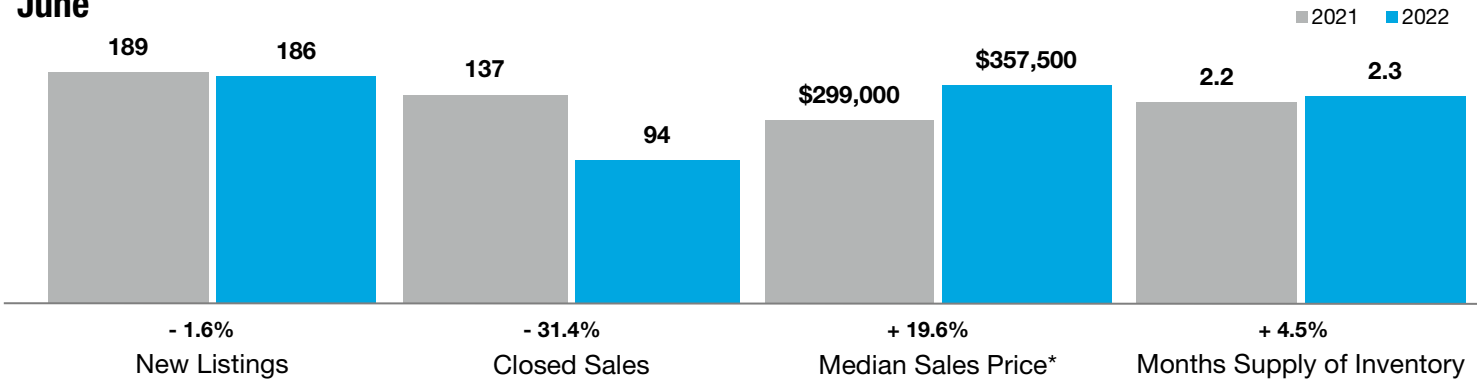
Haywood County

North Carolina

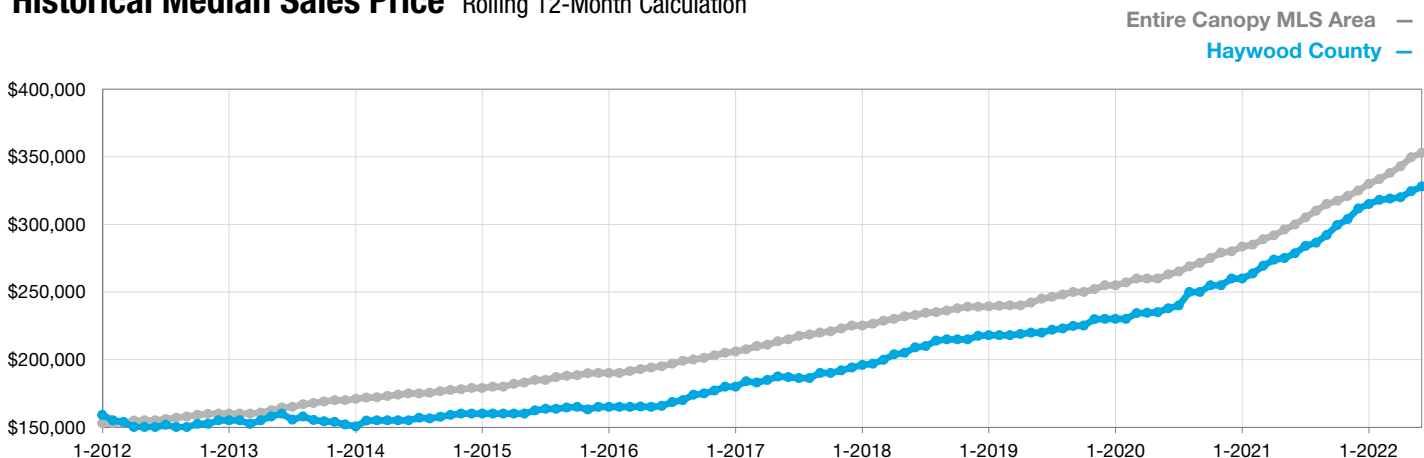
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	189	186	- 1.6%	842	763	- 9.4%
Pending Sales	128	125	- 2.3%	719	597	- 17.0%
Closed Sales	137	94	- 31.4%	642	555	- 13.6%
Median Sales Price*	\$299,000	\$357,500	+ 19.6%	\$294,250	\$330,000	+ 12.1%
Average Sales Price*	\$315,331	\$380,002	+ 20.5%	\$341,477	\$366,297	+ 7.3%
Percent of Original List Price Received*	97.7%	98.8%	+ 1.1%	96.7%	97.8%	+ 1.1%
List to Close	89	69	- 22.5%	94	84	- 10.6%
Days on Market Until Sale	30	21	- 30.0%	40	33	- 17.5%
Cumulative Days on Market Until Sale	31	26	- 16.1%	44	36	- 18.2%
Average List Price	\$379,217	\$486,724	+ 28.3%	\$381,022	\$440,589	+ 15.6%
Inventory of Homes for Sale	273	249	- 8.8%	--	--	--
Months Supply of Inventory	2.2	2.3	+ 4.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



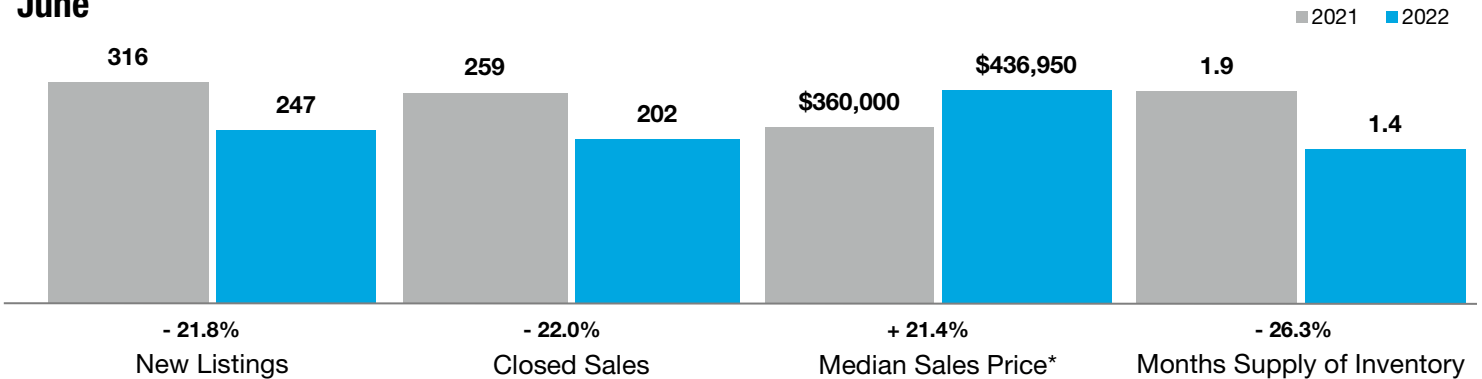
Henderson County

North Carolina

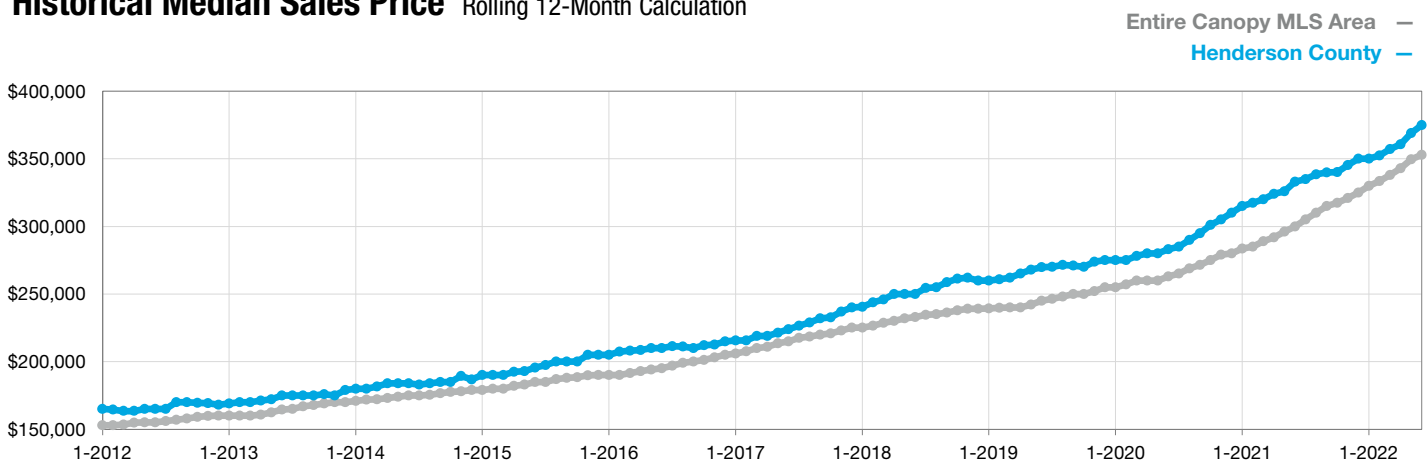
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	316	247	- 21.8%	1,466	1,244	- 15.1%
Pending Sales	212	190	- 10.4%	1,306	1,083	- 17.1%
Closed Sales	259	202	- 22.0%	1,179	1,079	- 8.5%
Median Sales Price*	\$360,000	\$436,950	+ 21.4%	\$340,000	\$397,000	+ 16.8%
Average Sales Price*	\$411,682	\$506,809	+ 23.1%	\$394,656	\$450,925	+ 14.3%
Percent of Original List Price Received*	100.3%	101.7%	+ 1.4%	98.9%	101.4%	+ 2.5%
List to Close	68	65	- 4.4%	88	79	- 10.2%
Days on Market Until Sale	19	15	- 21.1%	39	22	- 43.6%
Cumulative Days on Market Until Sale	25	15	- 40.0%	45	25	- 44.4%
Average List Price	\$423,007	\$492,459	+ 16.4%	\$409,558	\$502,465	+ 22.7%
Inventory of Homes for Sale	401	268	- 33.2%	--	--	--
Months Supply of Inventory	1.9	1.4	- 26.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



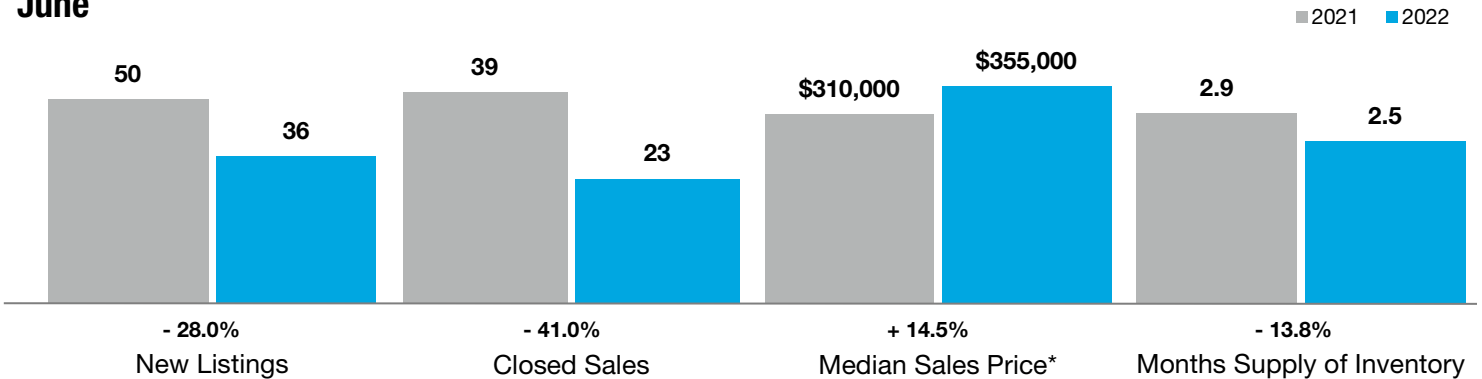
Jackson County

North Carolina

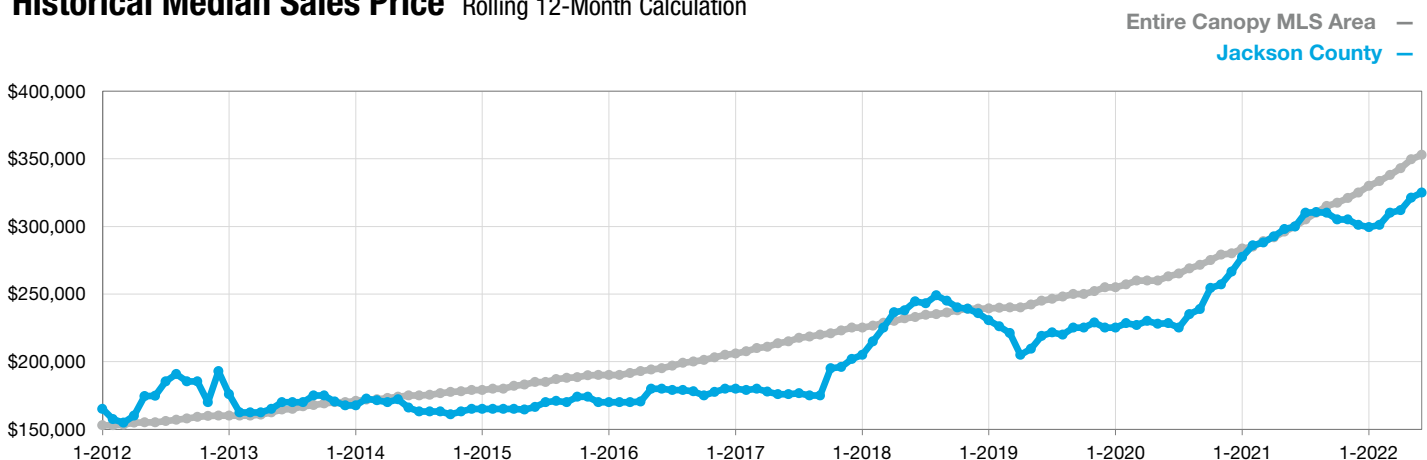
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	50	36	- 28.0%	226	184	- 18.6%
Pending Sales	34	29	- 14.7%	193	150	- 22.3%
Closed Sales	39	23	- 41.0%	190	137	- 27.9%
Median Sales Price*	\$310,000	\$355,000	+ 14.5%	\$305,000	\$337,500	+ 10.7%
Average Sales Price*	\$443,009	\$525,787	+ 18.7%	\$410,362	\$456,717	+ 11.3%
Percent of Original List Price Received*	98.0%	96.2%	- 1.8%	96.1%	96.9%	+ 0.8%
List to Close	117	97	- 17.1%	143	91	- 36.4%
Days on Market Until Sale	86	57	- 33.7%	91	45	- 50.5%
Cumulative Days on Market Until Sale	139	59	- 57.6%	117	47	- 59.8%
Average List Price	\$461,331	\$737,697	+ 59.9%	\$452,964	\$610,921	+ 34.9%
Inventory of Homes for Sale	98	62	- 36.7%	--	--	--
Months Supply of Inventory	2.9	2.5	- 13.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



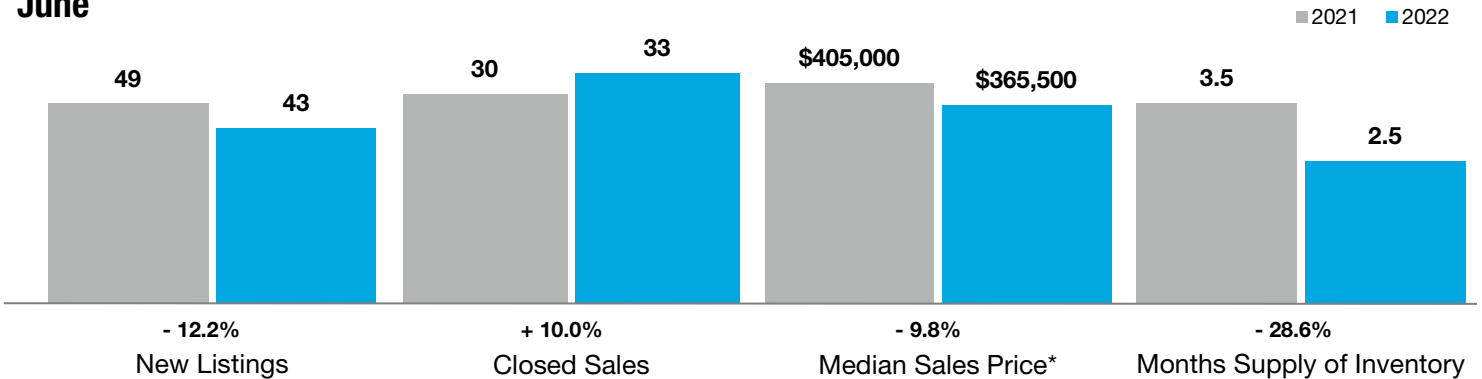
Madison County

North Carolina

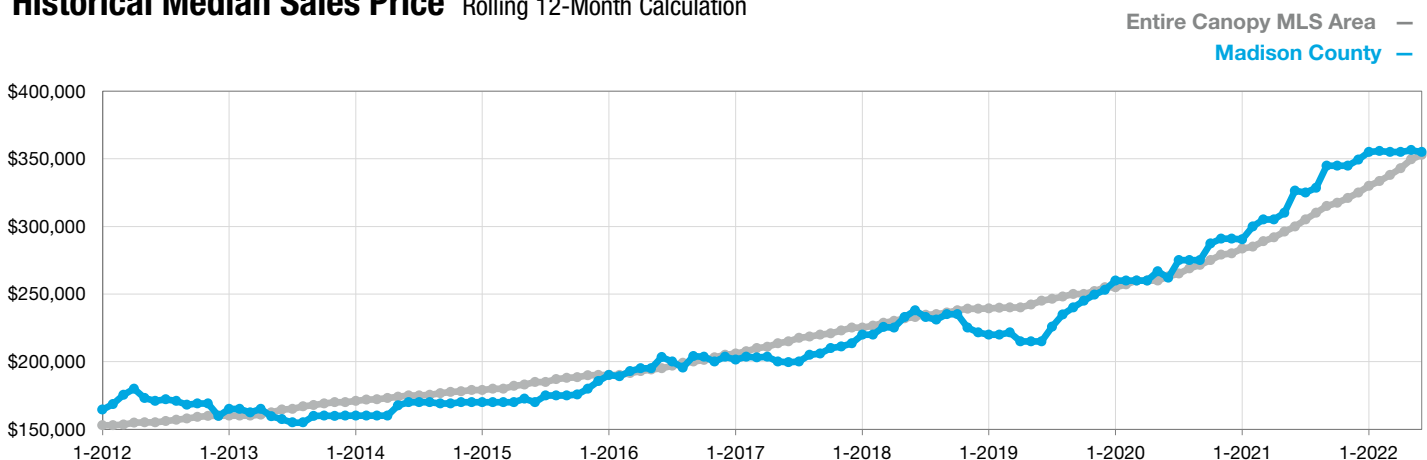
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	49	43	- 12.2%	188	214	+ 13.8%
Pending Sales	19	25	+ 31.6%	141	161	+ 14.2%
Closed Sales	30	33	+ 10.0%	145	165	+ 13.8%
Median Sales Price*	\$405,000	\$365,500	- 9.8%	\$337,000	\$355,000	+ 5.3%
Average Sales Price*	\$444,233	\$490,992	+ 10.5%	\$385,579	\$431,697	+ 12.0%
Percent of Original List Price Received*	96.4%	99.0%	+ 2.7%	97.4%	98.4%	+ 1.0%
List to Close	75	82	+ 9.3%	115	100	- 13.0%
Days on Market Until Sale	27	19	- 29.6%	63	40	- 36.5%
Cumulative Days on Market Until Sale	26	19	- 26.9%	60	41	- 31.7%
Average List Price	\$533,622	\$708,904	+ 32.8%	\$441,881	\$512,963	+ 16.1%
Inventory of Homes for Sale	92	72	- 21.7%	--	--	--
Months Supply of Inventory	3.5	2.5	- 28.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



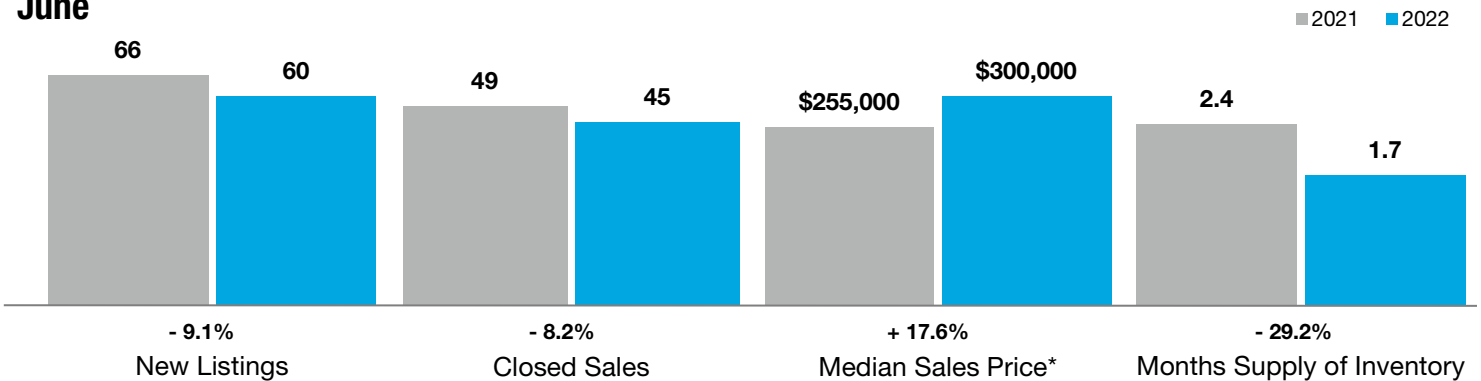
McDowell County

North Carolina

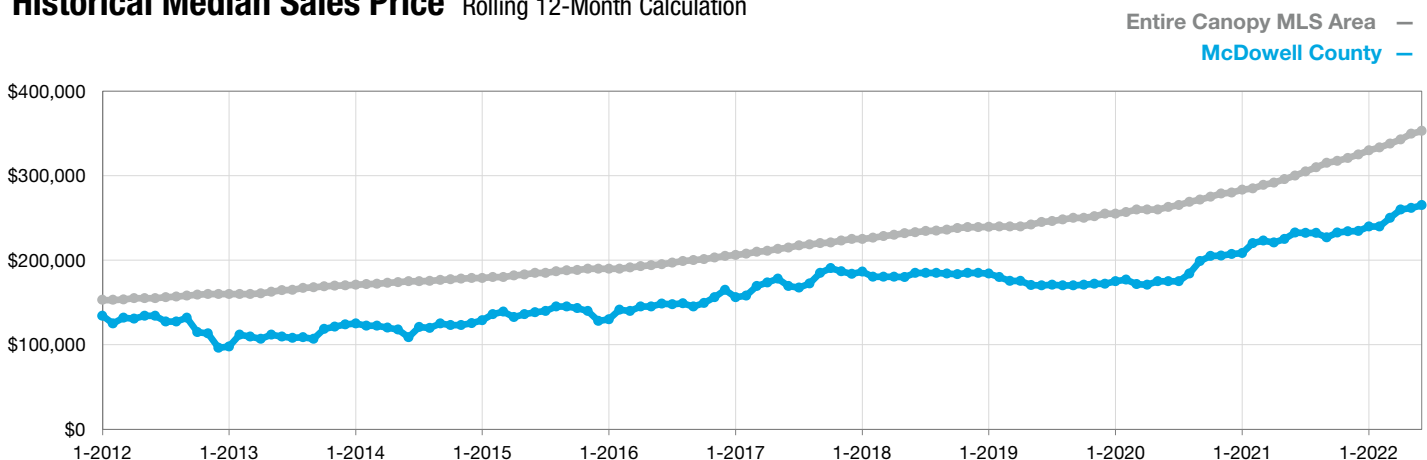
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	66	60	- 9.1%	302	288	- 4.6%
Pending Sales	42	41	- 2.4%	266	262	- 1.5%
Closed Sales	49	45	- 8.2%	243	253	+ 4.1%
Median Sales Price*	\$255,000	\$300,000	+ 17.6%	\$220,000	\$290,500	+ 32.0%
Average Sales Price*	\$372,232	\$370,339	- 0.5%	\$292,471	\$382,092	+ 30.6%
Percent of Original List Price Received*	97.0%	98.8%	+ 1.9%	96.9%	98.0%	+ 1.1%
List to Close	88	69	- 21.6%	97	96	- 1.0%
Days on Market Until Sale	32	21	- 34.4%	41	41	0.0%
Cumulative Days on Market Until Sale	44	20	- 54.5%	49	45	- 8.2%
Average List Price	\$324,908	\$427,577	+ 31.6%	\$304,174	\$397,994	+ 30.8%
Inventory of Homes for Sale	103	73	- 29.1%	--	--	--
Months Supply of Inventory	2.4	1.7	- 29.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



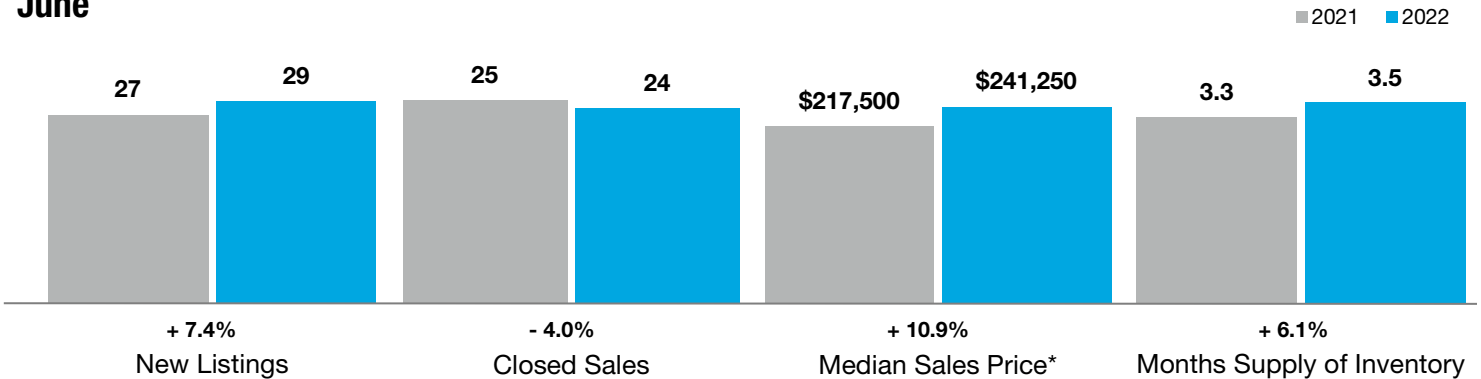
Mitchell County

North Carolina

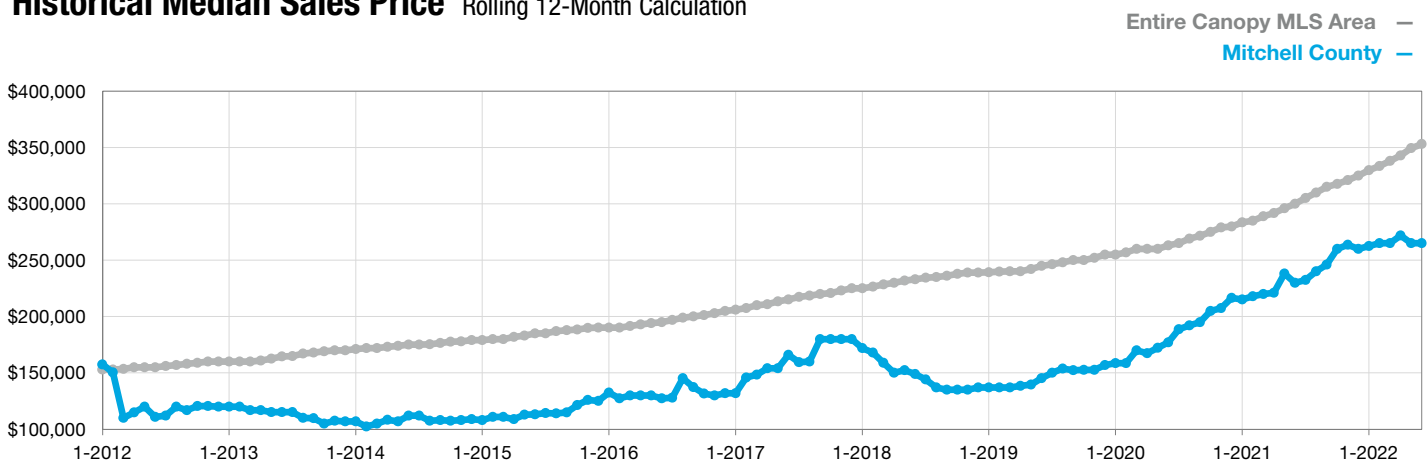
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	27	29	+ 7.4%	116	154	+ 32.8%
Pending Sales	20	30	+ 50.0%	105	109	+ 3.8%
Closed Sales	25	24	- 4.0%	103	97	- 5.8%
Median Sales Price*	\$217,500	\$241,250	+ 10.9%	\$218,000	\$250,000	+ 14.7%
Average Sales Price*	\$262,394	\$257,904	- 1.7%	\$267,681	\$294,504	+ 10.0%
Percent of Original List Price Received*	95.1%	98.5%	+ 3.6%	91.3%	96.0%	+ 5.1%
List to Close	90	57	- 36.7%	150	107	- 28.7%
Days on Market Until Sale	36	16	- 55.6%	88	52	- 40.9%
Cumulative Days on Market Until Sale	36	15	- 58.3%	102	54	- 47.1%
Average List Price	\$374,792	\$293,914	- 21.6%	\$334,052	\$334,180	+ 0.0%
Inventory of Homes for Sale	64	65	+ 1.6%	--	--	--
Months Supply of Inventory	3.3	3.5	+ 6.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



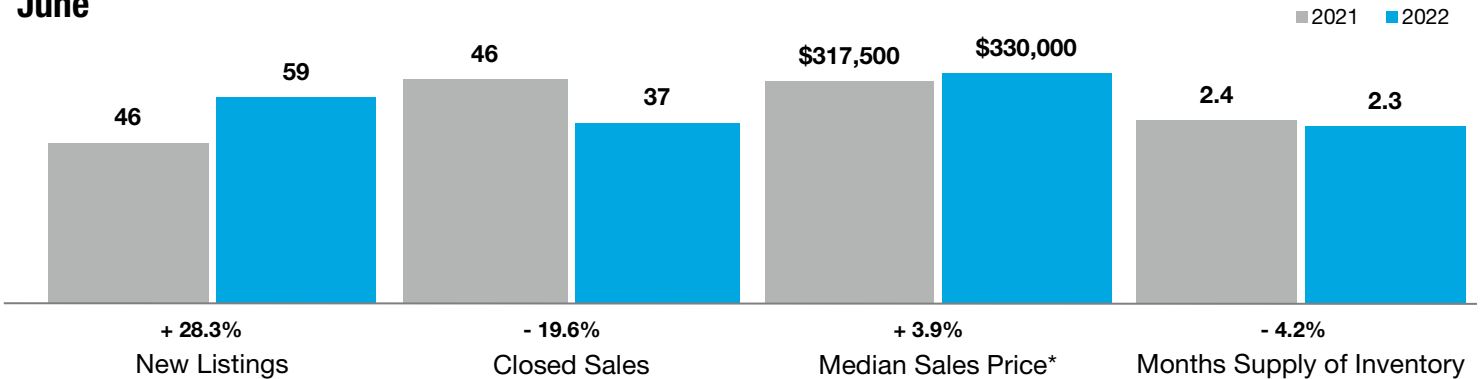
Polk County

North Carolina

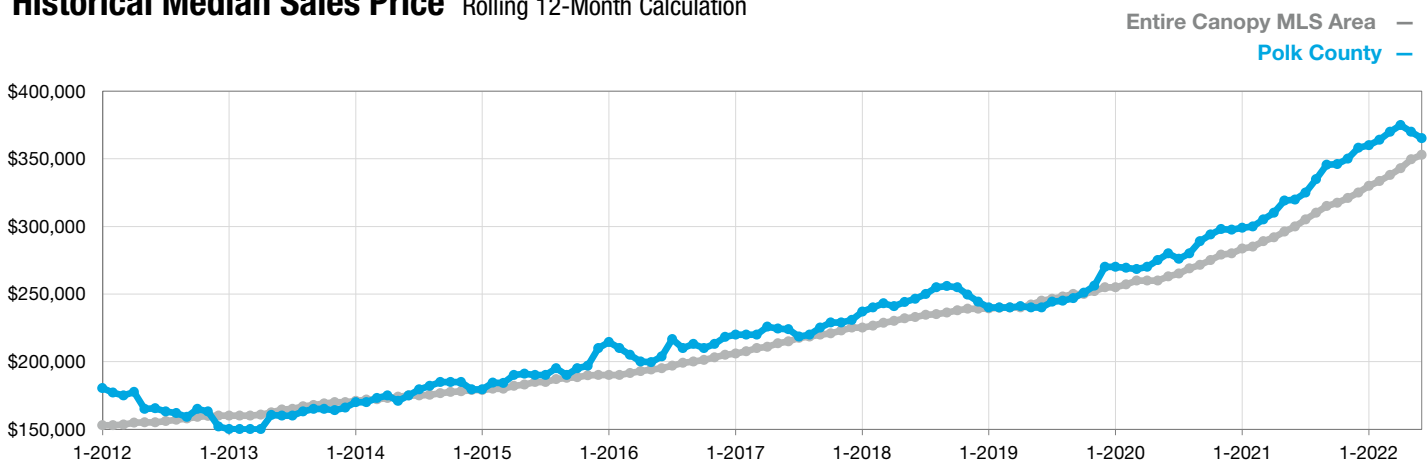
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	46	59	+ 28.3%	258	250	- 3.1%
Pending Sales	29	43	+ 48.3%	214	195	- 8.9%
Closed Sales	46	37	- 19.6%	212	171	- 19.3%
Median Sales Price*	\$317,500	\$330,000	+ 3.9%	\$340,000	\$370,000	+ 8.8%
Average Sales Price*	\$530,342	\$460,553	- 13.2%	\$465,474	\$503,308	+ 8.1%
Percent of Original List Price Received*	98.6%	100.6%	+ 2.0%	96.7%	96.9%	+ 0.2%
List to Close	93	80	- 14.0%	112	91	- 18.8%
Days on Market Until Sale	48	29	- 39.6%	60	43	- 28.3%
Cumulative Days on Market Until Sale	63	28	- 55.6%	64	46	- 28.1%
Average List Price	\$526,334	\$607,325	+ 15.4%	\$530,534	\$603,783	+ 13.8%
Inventory of Homes for Sale	96	83	- 13.5%	--	--	--
Months Supply of Inventory	2.4	2.3	- 4.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



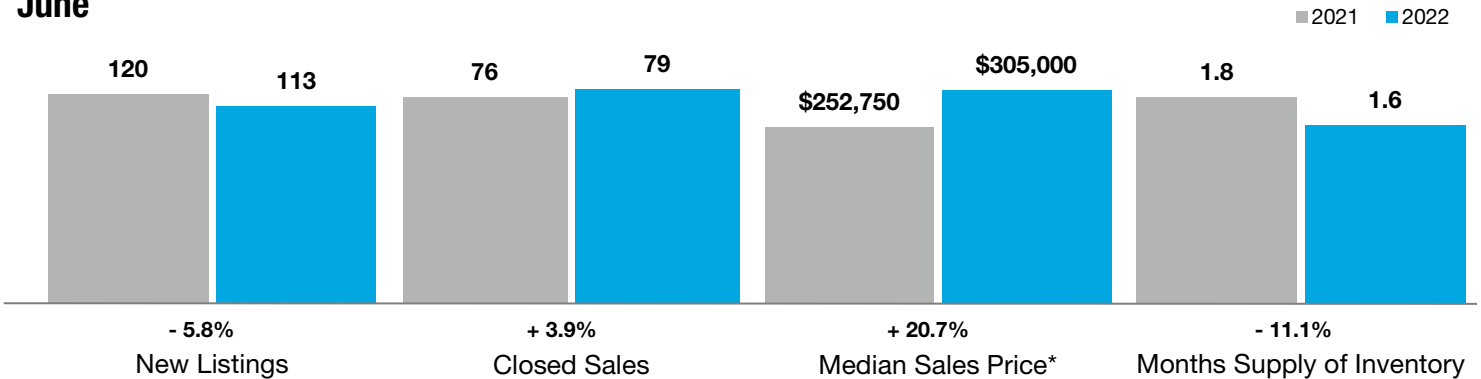
Rutherford County

North Carolina

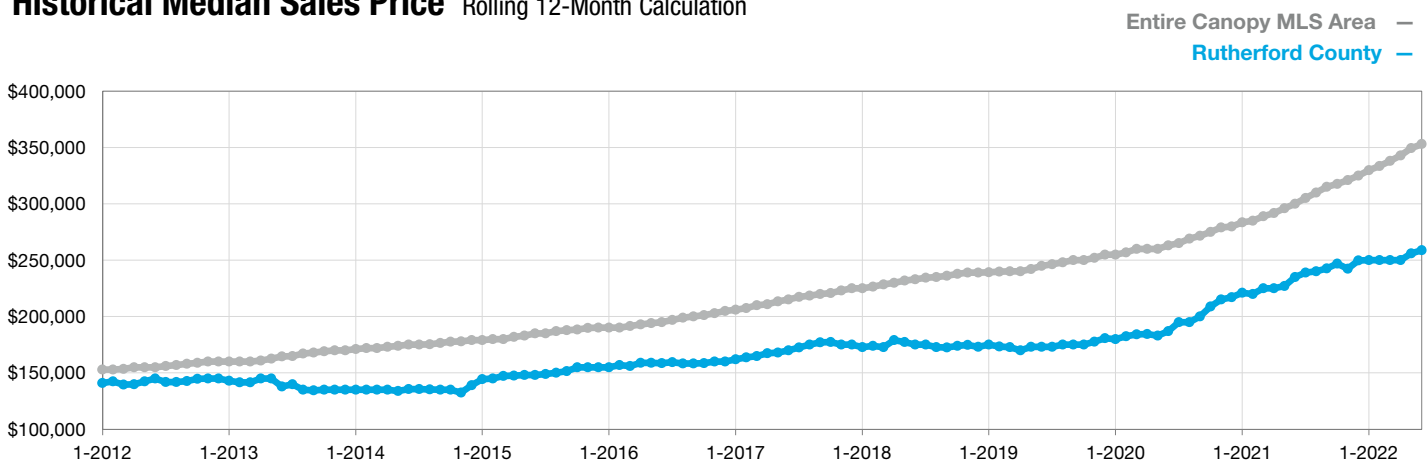
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	120	113	- 5.8%	558	605	+ 8.4%
Pending Sales	96	88	- 8.3%	508	514	+ 1.2%
Closed Sales	76	79	+ 3.9%	460	488	+ 6.1%
Median Sales Price*	\$252,750	\$305,000	+ 20.7%	\$230,875	\$255,000	+ 10.4%
Average Sales Price*	\$351,311	\$391,159	+ 11.3%	\$289,604	\$323,558	+ 11.7%
Percent of Original List Price Received*	99.3%	98.6%	- 0.7%	96.6%	98.0%	+ 1.4%
List to Close	71	71	0.0%	91	73	- 19.8%
Days on Market Until Sale	25	25	0.0%	48	25	- 47.9%
Cumulative Days on Market Until Sale	25	25	0.0%	57	27	- 52.6%
Average List Price	\$380,895	\$375,583	- 1.4%	\$336,675	\$352,736	+ 4.8%
Inventory of Homes for Sale	155	137	- 11.6%	--	--	--
Months Supply of Inventory	1.8	1.6	- 11.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



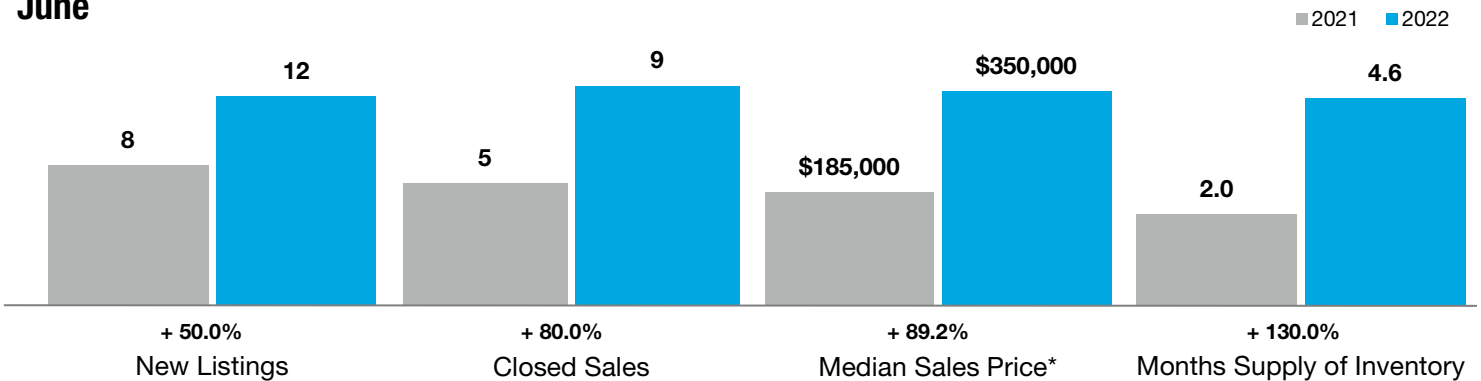
Swain County

North Carolina

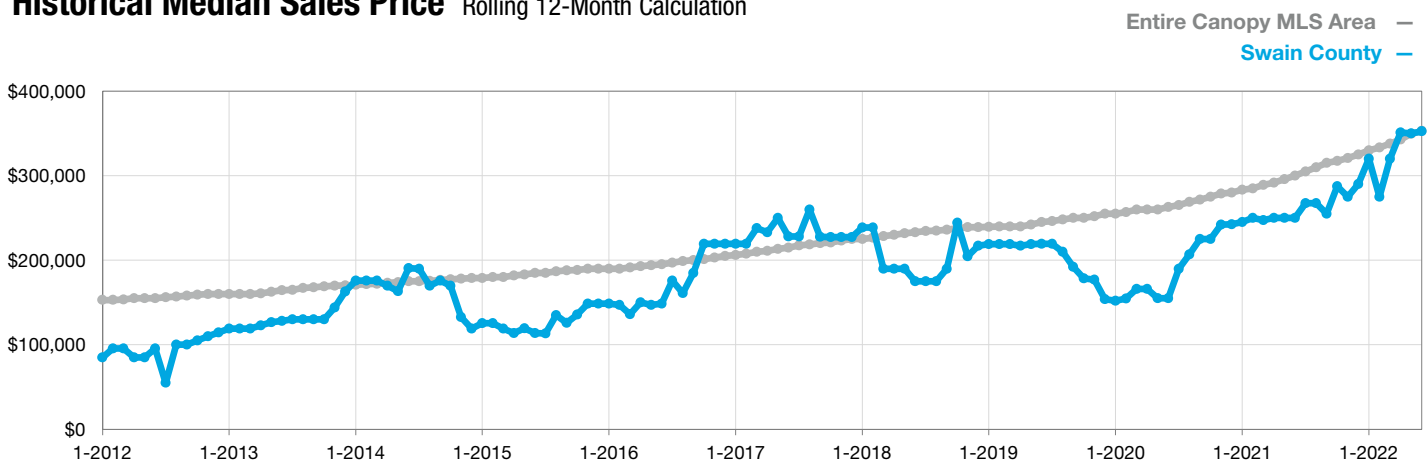
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	8	12	+ 50.0%	42	65	+ 54.8%
Pending Sales	6	4	- 33.3%	43	46	+ 7.0%
Closed Sales	5	9	+ 80.0%	45	40	- 11.1%
Median Sales Price*	\$185,000	\$350,000	+ 89.2%	\$240,000	\$331,000	+ 37.9%
Average Sales Price*	\$179,400	\$388,700	+ 116.7%	\$325,614	\$366,775	+ 12.6%
Percent of Original List Price Received*	86.8%	95.0%	+ 9.4%	93.1%	94.8%	+ 1.8%
List to Close	69	144	+ 108.7%	131	95	- 27.5%
Days on Market Until Sale	25	97	+ 288.0%	72	51	- 29.2%
Cumulative Days on Market Until Sale	25	108	+ 332.0%	79	58	- 26.6%
Average List Price	\$483,600	\$466,867	- 3.5%	\$369,060	\$477,691	+ 29.4%
Inventory of Homes for Sale	15	29	+ 93.3%	--	--	--
Months Supply of Inventory	2.0	4.6	+ 130.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



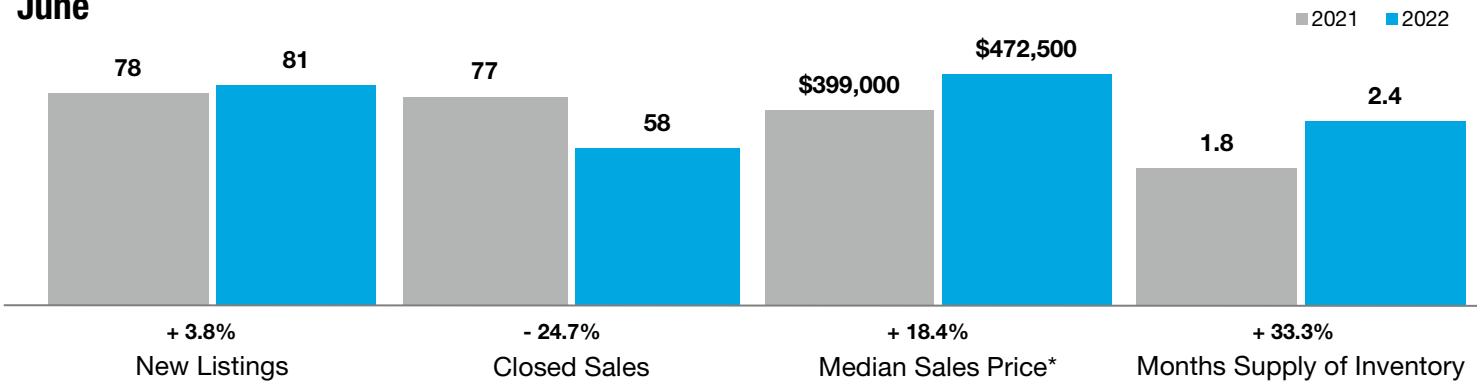
Transylvania County

North Carolina

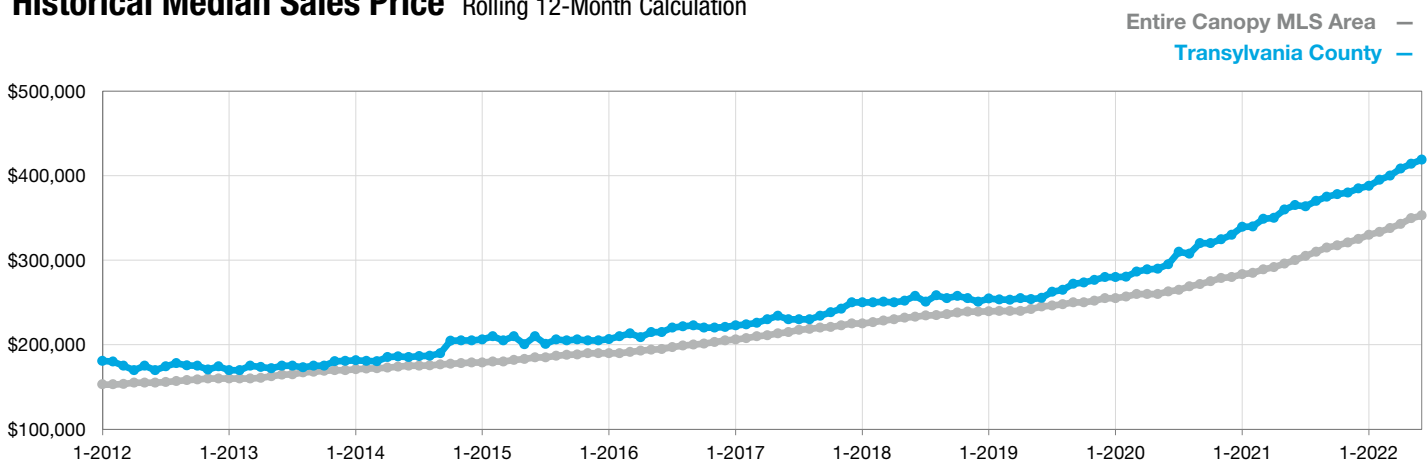
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	78	81	+ 3.8%	413	402	- 2.7%
Pending Sales	60	54	- 10.0%	394	318	- 19.3%
Closed Sales	77	58	- 24.7%	391	302	- 22.8%
Median Sales Price*	\$399,000	\$472,500	+ 18.4%	\$375,000	\$455,500	+ 21.5%
Average Sales Price*	\$486,426	\$595,634	+ 22.5%	\$464,164	\$551,020	+ 18.7%
Percent of Original List Price Received*	99.5%	95.8%	- 3.7%	96.2%	97.6%	+ 1.5%
List to Close	104	90	- 13.5%	118	90	- 23.7%
Days on Market Until Sale	46	33	- 28.3%	62	40	- 35.5%
Cumulative Days on Market Until Sale	54	31	- 42.6%	70	37	- 47.1%
Average List Price	\$452,629	\$625,744	+ 38.2%	\$543,225	\$583,803	+ 7.5%
Inventory of Homes for Sale	134	137	+ 2.2%	--	--	--
Months Supply of Inventory	1.8	2.4	+ 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



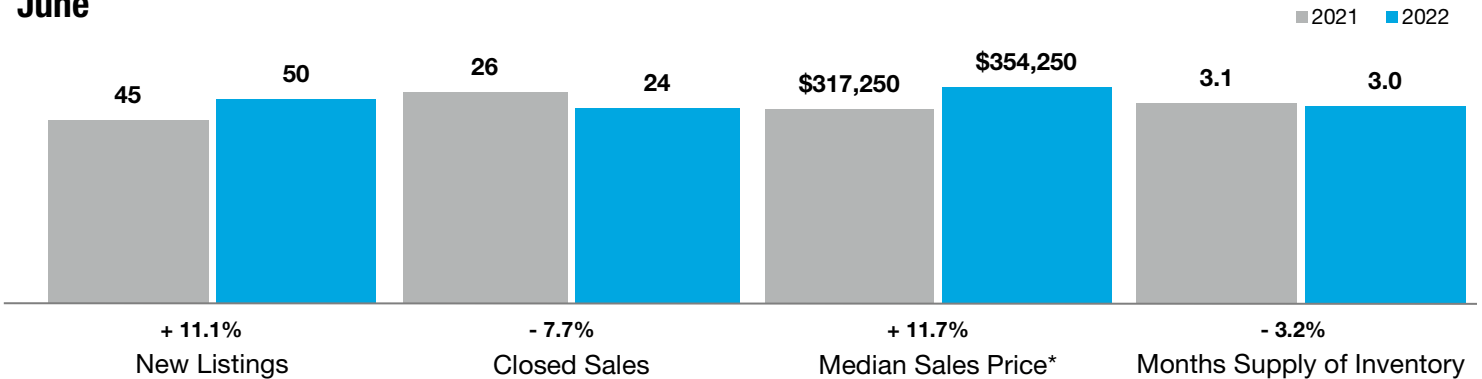
Yancey County

North Carolina

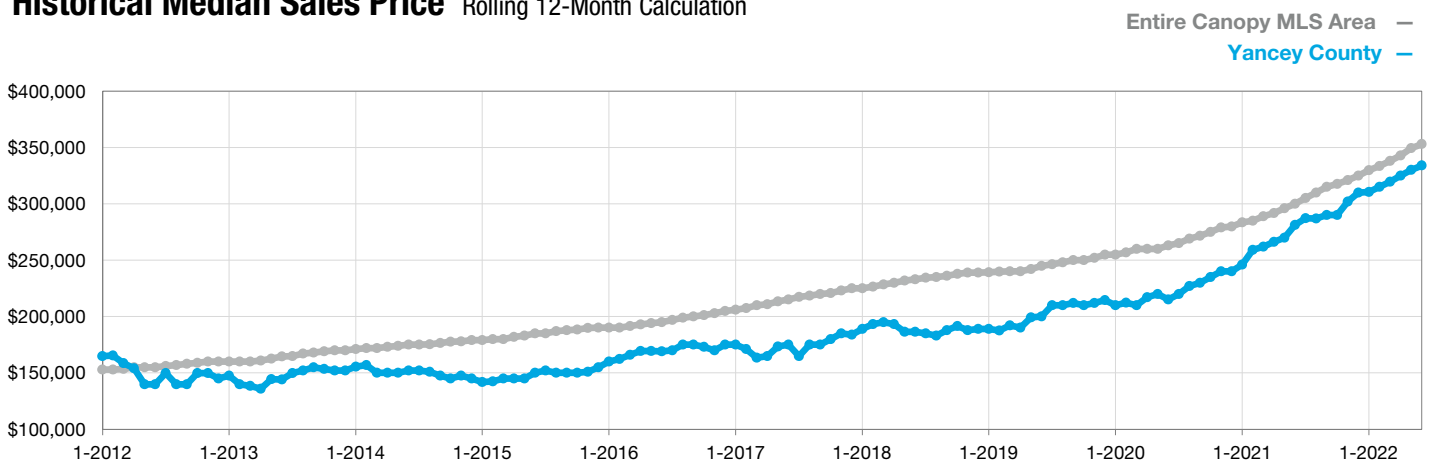
Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	45	50	+ 11.1%	172	203	+ 18.0%
Pending Sales	39	36	- 7.7%	179	148	- 17.3%
Closed Sales	26	24	- 7.7%	164	148	- 9.8%
Median Sales Price*	\$317,250	\$354,250	+ 11.7%	\$287,250	\$349,250	+ 21.6%
Average Sales Price*	\$359,192	\$470,451	+ 31.0%	\$347,288	\$424,548	+ 22.2%
Percent of Original List Price Received*	95.9%	94.7%	- 1.3%	93.0%	96.8%	+ 4.1%
List to Close	194	84	- 56.7%	205	101	- 50.7%
Days on Market Until Sale	125	40	- 68.0%	150	45	- 70.0%
Cumulative Days on Market Until Sale	105	40	- 61.9%	154	49	- 68.2%
Average List Price	\$364,520	\$623,760	+ 71.1%	\$410,945	\$542,906	+ 32.1%
Inventory of Homes for Sale	106	91	- 14.2%	--	--	--
Months Supply of Inventory	3.1	3.0	- 3.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for June 2022

A research tool provided by the Canopy Realtor® Association
FOR MORE INFORMATION, CONTACT A REALTOR®



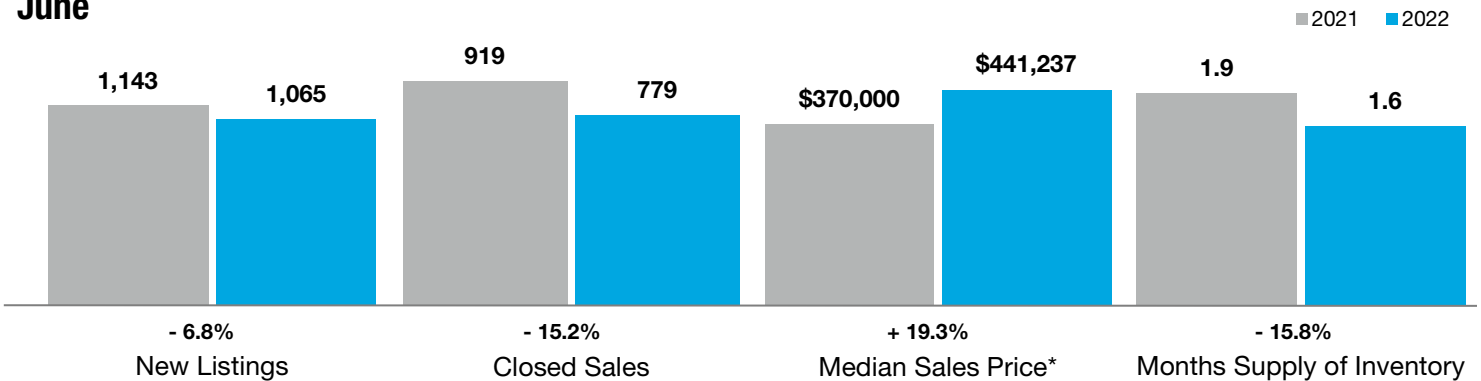
Asheville MSA

Includes Buncombe, Haywood, Henderson and Madison Counties

Key Metrics	June			Year to Date		
	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	1,143	1,065	- 6.8%	5,383	4,942	- 8.2%
Pending Sales	812	780	- 3.9%	4,837	4,197	- 13.2%
Closed Sales	919	779	- 15.2%	4,425	4,033	- 8.9%
Median Sales Price*	\$370,000	\$441,237	+ 19.3%	\$351,000	\$408,000	+ 16.2%
Average Sales Price*	\$448,056	\$542,777	+ 21.1%	\$435,273	\$497,396	+ 14.3%
Percent of Original List Price Received*	99.8%	101.5%	+ 1.7%	98.5%	100.4%	+ 1.9%
List to Close	81	72	- 11.1%	95	84	- 11.6%
Days on Market Until Sale	28	17	- 39.3%	42	28	- 33.3%
Cumulative Days on Market Until Sale	31	18	- 41.9%	47	29	- 38.3%
Average List Price	\$476,988	\$565,023	+ 18.5%	\$474,834	\$548,465	+ 15.5%
Inventory of Homes for Sale	1,518	1,183	- 22.1%	--	--	--
Months Supply of Inventory	1.9	1.6	- 15.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

